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II Semester BBA3/BCA3 Degree Examination, May - 2019

KANNADA BASIC (2016 - 17)

(Regular/Repeater)

(ಸಾಹಿತ್ಯ ಸಿಂಚನ - ೨)

Time : 3 Hours

Max. Marks : 80

ಸೂಚನೆ : ಭಾಷೆ ಹಾಗೂ ಬರಹದ ಶುದ್ಧಿಗೆ ಗಮನ ಕೊಡಲಾಗುವುದು.

1. ಜನಪದ ತ್ರಿಪದಿಗಳಲ್ಲಿ ಮೂಡಿಬಂದ ದಾಂಪತ್ಯ ಜೀವನದ ಸ್ವಾರಸ್ಯವನ್ನು ವಿವರಿಸಿರಿ. 15

ಅಥವಾ

ಬಸವಣ್ಣನವರು ಮೋಳಿಗೆ ಮಾರಯ್ಯನ ಭಕ್ತಿಯನ್ನು ಪರೀಕ್ಷಿಸಿದ ಬಗೆಯನ್ನು ವಿವರಿಸಿರಿ.

2. ಸಾಹಿತ್ಯದ ಕುರಿತಾದ ಹಾ.ಮಾ. ನಾಯಕರ ವಿಚಾರಗಳನ್ನು ತಿಳಿಸಿರಿ. 15

ಅಥವಾ

ಒಂದು ಹೆಣದ ಸುತ್ತ ಕಥೆಯಲ್ಲಿ ವ್ಯಕ್ತವಾದ ಅಂತಿಮ ಸಂಸ್ಕಾರದ ವಿಧಿ-ವಿಧಾನಗಳನ್ನು ಕುರಿತು ವಿವರಿಸಿರಿ.

3. ಬೇಕಾದ ನಾಲ್ಕಕ್ಕೆ ಟಿಪ್ಪಣಿ ಬರೆಯಿರಿ : 4x5=20

- (a) ಮಯೂರಧ್ವಜ
(b) ಮಾಯಾಕಿನ್ನರಿ
(c) ಬಿ.ಎಂ. ಇದಿನಬ್ಬರವರ ಕನ್ನಡ ಪ್ರೇಮ
(d) ವಿಠಲ ವೆಂಕಟೇಶ ಕಾಮತ
(e) ಭೂ ತಾಪಮಾನದ ಪರಿಹಾರೋಪಾಯಗಳು
(f) ವೀರೇಂದ್ರ ಸಿಂಪಿಯವರ ದೃಷ್ಟಿಯಲ್ಲಿ ಪ್ರೀತಿ



4. ಬೇಕಾದ ಮೂರಕ್ಕೆ ಸಂದರ್ಭದೊಡನೆ ಸ್ಪಷ್ಟೀಕರಿಸಿರಿ.

3x5=15

- ಈ ಮಗನ ಮೇಲೆ ನಿನಗೆ ಆಶೆ ಉಳ್ಳೊಡೆ ಬಿಡುವೆ.
- ಯಾರದೆಯನ್ನು ಹರಿಸಲಿಲ್ಲಾ ನೀರು ನೀರಾಗಿ.
- ಮಗಳು ಗಂಡನ ಮನೆಗೆ ಹೋಗುವಾಗ ಅತ್ತಿದ್ದೆ ಚಿಕ್ಕ ಪೋರಿಯಂತೆ.
- ನನಗಿಲ್ಲಿ ಕ್ಯಾಂಟಿನ್ ಪ್ರಾರಂಭಿಸುವುದಿದೆ. ಯಾವಾಗ ಪ್ರಾರಂಭಿಸುತ್ತಿರಿ ?
- ಅಯ್ಯನೊರ್ಮೆ ಕರೀರ್ಮಾ ಇನ್ ಪೂಜಾಮಾಡ್ಡಿ.

5. ಒಂದೇ ವಾಕ್ಯದಲ್ಲಿ ಉತ್ತರಿಸಿರಿ.

15x1=15

- 'ಉಪಮಾಲೋಲ' ಎಂಬ ಬಿರುದು ಯಾವ ಕವಿಗೆ ಕೊಡಲಾಗಿತ್ತು ?
- ಮೋಳಿಗೆ ಮಾರಯ್ಯನ ಕಾಯಕ ಯಾವುದಾಗಿತ್ತು ?
- ದ.ರಾ. ಬೇಂದ್ರೆಯವರ ಜ್ಞಾನಪೀಠ ಪ್ರಶಸ್ತಿ ಪಡೆದ ಕೃತಿ ಯಾವುದು ?
- ಸೌಂದರ್ಯ ಸಮೀಕ್ಷೆ - ಇದು ಯಾರ ಕೃತಿ ?
- ವಿನಾಯಕ ಇದು ಯಾರ ಕಾವ್ಯನಾಮವಾಗಿದೆ ?
- 'ಅವ್ವ' ಇದು ಯಾರ ಕವನ ?
- ಬಿ.ಎಂ. ಇದಿನಬ್ಬ ಯಾವ ಊರಿನವರು ?
- ಹಾ.ಮಾ.ನಾ. ಅವರ ಪೂರ್ಣ ಹೆಸರೇನು ?
- ವೀರೇಂದ್ರ ಸಿಂಪಿಯವರ ಜನ್ಮಸ್ಥಳ ಯಾವುದು ?
- ಡಾ. ವಿ.ಎನ್. ನಾಯಕ ಯಾವ ವಿಷಯದಲ್ಲಿ ಸ್ನಾತಕೋತ್ತರ ಪದವಿ ಪಡೆದಿದ್ದಾರೆ ?
- ವಿಠಲ ಕಾಮತರು ಖರೀದಿಸಿದ ಹೋಟೆಲ್ ಯಾವುದು ?
- ಶ್ರೀಮತಿ ಎಸ್. ಸತ್ಯ ಅವರ ಅಂಕಣ ಬರಹದ ಹೆಸರೇನು ?
- ವೀರಭದ್ರ ಕೌದಿಯವರ ತಂದೆ-ತಾಯಿಯ ಹೆಸರೇನು ?
- ಮೋಳಿಗೆ ಮಾರಯ್ಯನ ತಂದೆಯ ಹೆಸರೇನು ?
- ಸತಿ-ಪತಿ ಭಾಗದ ತ್ರಿಪದಿಗಳನ್ನು ಯಾವ ಕೃತಿಯಿಂದ ಸಂಗ್ರಹಿಸಲಾಗಿದೆ ?



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No. of Printed Pages : 2

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II Semester B.B.A. 2 Degree Examination, May - 2019

FUNDAMENTALS OF MARKETING

(RCU Regular and Repeater)

Time : 3 Hours

Max. Marks : 80

- Instructions :** (1) Section 'C' is compulsory.
(2) Write the correct Question No.

SECTION - A

1. Answer **any ten** questions.

10x2=20

- Define Marketing.
- What is a need ?
- What is pricing ?
- What is STP ?
- Expand VMS and HMS.
- What do you mean by discount ?
- Expand PEST.
- What is segmentation ?
- What is test Marketing ?
- What is Advertising ?
- What is distribution channel ?
- What is product line ?

SECTION - B

Answer **any five** of the following.

5x8=40

- Write the differences between Marketing Concept and Selling Concept.
- Explain the different stages of product life cycle with strategies.
- Explain the various factors of Macro Environment.
- Explain the various criteria for effective segmentation and suggest the suitable segmentation strategy for Ice-cream and chocolate.

P.T.O.

6. Explain the core concepts of Marketing.
7. What is Online Marketing ? Explain its Merits and Demerits.
8. Discuss the various pricing strategies.
9. Explain the various types of distribution channels.

SECTION - C

10. Explain the personal selling process with an example. 10+10=20
11. Explain the different tools of sales promotion and also explain the various medias of Advertisement.

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II Semester B.B.A.3 Degree Examination, May - 2019

HUMAN RESOURCE MANAGEMENT

Regular and Repeaters

Time : 3 Hours

Max. Marks : 80

- Instructions :** (1) Write the question number correctly.
(2) Part - D compulsory.

PART - A

- I. Answer any 10 of the following : 10x2=20
- (a) Define HRP.
 - (b) What do you mean by Induction ?
 - (c) What is Job Enrichment ?
 - (d) What do you mean by Counselling ?
 - (e) What is Application Blank ?
 - (f) What is HRD ?
 - (g) What do you mean by Placement ?
 - (h) What do you mean by Brain Storming ?
 - (i) What is Deputation ?
 - (j) What is Employee Morale ?
 - (k) What do you mean by Penal Interview ?
 - (l) What is Promotion ? Mention any 2 benefits of Promotion.

PART - B

- II. Answer the following : 5x4=20
- (a) What is Job Rotation ? Explain the advantages of Job Rotation.
 - (b) Define Training and explain the methods of Training.
 - (c) Briefly explain the factors that effects on Morale.
 - (d) Distinguish between Wages and Salaries.
 - (e) Distinguish between Job Description and Job Specification.



P.T.O.

PART - C

III. Answer any 3 of the following :

3x10=30

- (a) Mention the sources of Recruitment. Explain their advantages and disadvantages.
- (b) Distinguish between HRM and Personal Management.
- (c) What do you mean by Grievances ? Write the procedures of Grievances handling.
- (d) Write the factors that affect the system of compensation.

PART - D

IV. A manufacturing Co. at Belagavi 12 persons retired from the contract and 5 persons resigned after taking all the payment and allowances. These vacancies are remaining unfilled for the last ten months. Due to this vacancies, the work is suffering. As a manager of HRM how do you answer the following questions ?

1x10=10

Questions for discussion :

- (a) What do you think are the reasons for this problem ?
- (b) What are the remedies to solve this problem ?

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IV Semester B.B.A.3 Degree Examination, May - 2019

ORGANISATIONAL BEHAVIOUR

Regular and Repeaters

Time : 3 Hours

Max. Marks : 80

- Instructions :**
- (1) Write question No. Correctly.
 - (2) Part - D is compulsory.

PART - A

Answer any Ten questions :

10x2=20

1. What is OB ?
2. Define Personality.
3. What is Type 'B' Personality ?
4. What is Machvellingism ?
5. What are attitudes ?
6. What is Stress ?
7. What is Group Cohesiveness ?
8. Mention any two reasons why people join groups.
9. What is Culture ?
10. What is organizational change ?
11. What is Locus of Control ?
12. Mention any two models of OB.



P.T.O.

PART - B

Answer any Four questions :

4x5=20

13. Explain any two models of OB.
14. What are the determinants of personality ?
15. Explain the Tri-component model of Attitude.
16. Explain the various stages of group formation.
17. How do we overcome resistance to organizational change ?
18. How can we manage Job Stress ? Explain.

PART - C

Answer any Three questions :

3x10=30

19. What are the challenges faced by OB ?
20. What are the factors affecting Individual behaviour ?
21. Explain the perceptual process.
22. What are the various types of culture ?
23. Explain the process of group decision making.

PART - D**[Compulsory]**

24. Explain the Ericksons stages of personality development.

1x10=10

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II Semester B.B.A.3 Degree Examination, May - 2019

INDIAN BUSINESS ENVIRONMENT

Regular and Repeaters

Time : 3 Hours

Max. Marks : 80

SECTION - A

Answer any Ten of the following :

10x2=20

1. What is Business ?
2. Define Micro environment of business.
3. What is disinvestment ?
4. What is underemployment ?
5. What is F.D.I. ?
6. What is Privatisation ?
7. What is Fiscal Policy ?
8. Who is the present governor of R.B.I. ?
9. Mention any two objectives of EXIM policy.
10. What is mixed economy ? Give example.
11. What is Trade Block ?
12. Write any two functions of W.T.O.



P.T.O.

SECTION - B

Answer any four of the following :

4x5=20

13. Explain Macro Environment.
14. Explain the characteristics of Indian Economy.
15. Explain the new economic policy 1991.
16. Explain the role of Public Sector in India.
17. Explain the functions of R.B.I.

SECTION - C

Answer any three of the following :

3x10=30

18. Discuss the Socio-Economic problems of India.
19. Explain the tools of Monetary Policy.
20. Discuss the challenges of International Business.
21. Write a note on NITI Ayoga.
22. Explain the process of Environmental Scanning.

SECTION - D**[Compulsory]**

23. Discuss the scope and importance of NBFIs.

1x10=10

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II Semester B.B.A.3 Degree Examination, May - 2019

INDIAN BUSINESS ENVIRONMENT
(RCU Repeaters)

Time : 3 Hours

Max. Marks : 80

- Instructions :** (1) *All parts are compulsory.*
(2) *All sub-questions should be solved continuously at one place.*

PART - A

Answer **any 10** of the following :

10x2=20

1. Define Business Environment.
2. Mention any two constituents of Business environment.
3. Expand FDI and EXIM.
4. What is Credit Creation by Bank ?
5. Mention any two objectives of Fiscal Policy.
6. Expand IDBI, ICICI.
7. Mention any two causes for backwardness of Indian economy.
8. Who is the vice chairperson of Indian Planning Commission ?
9. Define Liberalization.
10. What is Collaboration ?
11. Give the meaning of Globalization.
12. Where is the head office of RBI ?

P.T.O.

PART - B

Answer any 5 of the following :

5x8=40

13. How does political and technological environment impact on business ?
14. Explain the impact of liberalization on Indian Business.
15. Explain the socio-economic problem of India.
16. How does government control the monopolies, FDI and Collaboration ?
17. Explain the latest EXIM policy of Indian government.
18. Write a short note on :
 - (a) Monopoly Policy
 - (b) Fiscal Policy
19. Explain the functions of RBI.

PART - C**(Compulsory)**

20. Explain the functions and schemes of IFCI and IDBI. 2x10=20
21. Explain the implications of WTO and Trade Blocks for India.

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II Semester B.B.A.3 Degree Examination, May - 2019

BUSINESS COMMUNICATION

(Regular and Repeater)

Time : 3 Hours

Max. Marks : 80.

PART - I

Answer any ten of the following. 10x2=20

1. What is business communication ?
2. What do you mean by video-conferencing ?
3. What is a stress interview ?
4. List two ways to develop effective listening.
5. What is grapevine communication ?
6. What is an agenda ?
7. Expand AIDA.
8. Why is feedback important in business communication ?
9. What is proxemics ?
10. What do you mean by diagonal communication ?
11. What is Telex ?
12. What is post-script in correspondence ?

P.T.O.

PART - II

Answer any four of the following.

4x5=20

1. Distinguish between Oral and Written Communication.
2. Explain the objectives of communication.
3. Explain the communication process with a neat diagram.
4. Explain the process and importance of listening.
5. Draft an agenda for the valedictory function of the management fest at your college.
6. Write a memo warning an employee for un-informed absenteeism.

PART - III

Answer any three of the following :

3x10=30

1. Explain the 7C's of communication.
2. Explain various dimensions of organizational communication.
3. Explain various barriers to communication.
4. Write a letter in reply to an enquiry you received for supply of office stationery.
5. Write a letter to prospective customers informing and persuading them to visit your new electronic store in the city (sales letter).

PART - IV

Compulsory question.

1. Draw and explain the various parts of a business letter. 1x10=10

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II Semester B.B.A.3 Degree Examination, May - 2019

BUSINESS STATISTICS

(Regular)

Time : 3 Hours

Max. Marks : 80

- Instructions :** (1) Simple Calculator is allowed.
(2) Section - D is compulsory.

SECTION - A

Answer any ten of the following. Each question carries 2 marks.

10x2=20

1. What are sources of secondary data ?
2. What is chronological classification ?
3. Calculate range and coefficient of range for the following data
5, 8, 15, 20, 35, 40, 60, 65
4. Define Kurtosis.
5. What is positive skewness ?
6. Write any two properties of standard deviation.
7. Define time series.
8. What do you mean by Business Cycle ?
9. Why is Fisher's index number called Ideal ?
10. What is an index number ?
11. Define quantitative data ?
12. Define statistics.


 P.T.O.

SECTION - B

Answer any four questions. Each carries 5 marks.

4x5=20

13. What are functions of statistics ?
14. Prepare a blank table showing the distribution of population of city according to :
- Sex : Male and Female
 - Age Group :
 - Below 20
 - 20 - 60 years
 - Above 60 years
 - Years : 2011 and 2012
 - Employment : Employed and Unemployed
15. From the following data construct a histogram and locate the value of mode graphically.

Classes	0 - 10	10 - 20	20 - 30	30 - 40	40 - 50	50 - 60	60 - 70
Frequency	10	15	10	16	12	5	2

16. Calculate 3 yearly moving average of the data :

Year	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
Demand	14	18	16	23	24	19	29	33	37	26

17. From the following data prepare frequency distribution table with class intervals of width 5,

52, 46, 49, 53, 61, 51, 41, 48, 51, 48, 43, 49, 52, 57, 46, 49, 50, 52, 47, 49, 54, 51, 54, 57, 62, 53, 51, 48, 49, 57.

18. Calculate Quartile Deviation from the following series.

Wages (x)	10	12	14	18	20	25	30
Workers (f)	2	8	10	20	7	2	1



SECTION - C

Answer any three questions. Each carries 10 marks.

3x10=30

19. Find the mean, median and mode from the following data.

Classes	2 - 4	4 - 6	6 - 8	8 - 10	10 - 12	12 - 14	14 - 16	16 - 18	18 - 20
Frequency	10	12	18	20	25	15	8	7	5

20. The following are the some of the particulars of the distribution of weights of boys and girls in a class.

Particulars	Boys	Girls
Number	100	50
Mean weight	60 kg	45 kg
SD	3	2

Find combined mean and combined standard deviation.

21. Goals scored by two teams A and B in football matches were as follows.

No. of Goals scored	
Team A	Team B
27	17
9	9
8	6
5	5
4	3

- (i) Find which team is more consistent
(ii) Find which team is better

22. From the following data calculate Karl Pearson's Co-efficient for skewness.

Classes	0 - 5	5 - 10	10 - 15	15 - 20	20 - 25
Frequency	5	10	15	12	8

23. Fit a straight line trend to the following data and estimate the likely profit for the year 2003.

Year	1995	1996	1997	1998	1999	2000	2001
Profit (in lac)	60	72	75	65	80	85	95



SECTION - D
(Compulsory)

Answer the following question :

1x10=10

24. Construct Fisher's ideal Index from the following data and show that it satisfies time reversal test and factor reversal test.

Commodity	2011		2012	
	Price	Quantity	Price	Quantity
A	18	140	22	170
B	22	90	28	120
C	12	150	15	180
D	26	90	32	110
E	38	440	60	500

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II Semester B.B.A.2 Degree Examination, May - 2019

BUSINESS STATISTICS**(Repeater)**

Time : 3 Hours

Max. Marks : 80

- Instructions :** (1) Simple calculator is allowed.
 (2) Section 'C' is compulsory.

SECTION - A

1. Answer any ten of the following. Each question carries 2 marks. 10x2=20
- Define Business Statistics.
 - Define Classification.
 - Define Correlation and Regression.
 - Calculate mode from the following data.
 Values : 1 2 3 5 1 7 1 5 1 2
 - Name the graph through which median can be located.
 - If S.D. = 30 and Mean = 75, find the coefficient of variation.
 - Define tabulation.
 - If Laspayre's Index Number is 120 and Paasche's Index Number is 110. Find Fisher Index Number.
 - What is time series ?
 - What is Classification ?
 - If median is 85 and mean is 84. Find the value of mode.
 - Calculate range from the following data.
 Values : 5, 8, 15, 20, 35, 40, 60, 65

SECTION - B

Answer any five questions. Each question carries 8 marks.

5x8=40

2. Distinguish between primary and secondary data and discuss the various methods of collecting secondary data.
3. Find mean and median from the following data.

Class	0 - 10	10 - 20	20 - 30	30 - 40	40 - 50	50 - 60
Frequency	1	8	15	20	10	6

4. Obtain 3 yearly moving average for the following data.

Year	1911	1912	1913	1914	1915	1916	1917	1918	1919
Imports	87	62	47	24	45	57	96	97	84

5. Calculate combined mean and combined standard deviation from the following data.

Particulars	Factory A	Factory B
No. of workers	500	600
Average wages(₹)	186	175
S.D.	9	10

6. Calculate Rank correlation for the following data of marks obtained 5 students in Mathematics and Statistics papers.

Marks in Mathematics(x)	20	50	35	80	100
Marks in Statistics(y)	45	75	40	65	90

7. Calculate coefficient of variation for the following data.

Marks	0 - 10	10 - 20	20 - 30	30 - 40	40 - 50	50 - 60	60 - 70
No. of Students	3	5	8	14	10	4	6



8. Calculate Laspeyre's, Paasche's and Fisher index number.

Commodity	Base year		Current year	
	Price	Quantity	Price	Quantity
A	6	50	10	60
B	2	100	4	75
C	4	60	6	50
D	10	30	12	40
E	8	40	12	30

SECTION - C
(Compulsory)

Answer the following question.

1x20=20

9. Fit a straight line trend by the method of least square for the following data.

Year	1951	1952	1953	1954	1955	1956	1957
Profits	60	72	75	65	80	85	95

Estimate :

- (i) Trend value for various years.
- (ii) Estimate the profits for next two years.
- (iii) Estimate the monthly change in profit.
- (iv) Draw the graph of original values and trend values on a graph paper.

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8. Calculate Laspeyre's, Paasche's and Fisher index number.

Commodity	Base year		Current year	
	Price	Quantity	Price	Quantity
A	6	50	10	60
B	2	100	4	75
C	4	60	6	50
D	10	30	12	40
E	8	40	12	30

SECTION - C

(Compulsory)

Answer the following question.

1x20=20

9. Fit a straight line trend by the method of least square for the following data.

Year	1951	1952	1953	1954	1955	1956	1957
Profits	60	72	75	65	80	85	95

Estimate :

- Trend value for various years.
- Estimate the profits for next two years.
- Estimate the monthly change in profit.
- Draw the graph of original values and trend values on a graph paper.

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II Semester B.B.A.3 Degree Examination, May - 2019

FINANCIAL ACCOUNTING

Paper : II (Regular and Repeaters)

Time : 3 Hours

Max. Marks : 80

- Instructions :**
- (1) Working notes may be given.
 - (2) Simple calculators are allowed.
 - (3) Part IV is compulsory.

PART - I

Answer any ten of the following questions each carries 2 marks : 10x2=20

1. What is hire purchase price ?
2. What is down-payment ?
3. What is Royalty ?
4. What do you mean by lessor ?
5. Who is hire-purchaser ?
6. Give two advantages of departmental accounts.
7. What do you mean by Inter-departmental transfer ?
8. How do you allocate the following expenses to the departments (i) Light charges
(ii) Insurance premium.
9. What are branches ? Why are they opened ?

10. What is loading ?
11. What do you mean by non-trading concern.
12. What are legacies ?

PART - II

Answer any four questions each carries 5 marks.

4x5=20

13. Give journal entries for the first year in the books of Hire-purchaser.
14. Write a note on strike or lockout.
15. What are the different types of branches that Head Office can open ?
16. On 1.1.2009 a machine of the cash price of ₹ 37,200 was purchased on hire purchase system payable ₹ 10,000 as advance and remaining balance in three equal annual instalments of ₹ 10,000 each and the interest is charged by the Vendor at 5% p.a.
Find out the interest in each of instalments.
17. The Coal Co. leased a mine on a royalty of 50 paise per tonne of coal raised with a minimum rent of ₹ 1000. The right of recoupment of shortworking was out of royalties during the first three years. The quantities raised were first year - 800 tonnes, second year - 1000 tonnes, third year - 6000 tonnes, fourth year - 8000 tonnes.
Calculate royalty and shortworkings.
18. Hubli traders opened a branch at Belgaum on 1.1.13 From the following particulars prepare branch A/c in the books of H.O.
- | | |
|------------------------------------|--------|
| Goods sent to branch during 2013 - | 20,500 |
| Cash sent to branch during 2013 | |
| for salary - | 3000 |
| for rent - | 1000 |
| for petty cash - | 600 |
| | 4600 |
| Goods returned by branch 2013 | 2000 |
| Cash received from branch 2013 | 18,000 |
| Stock on 31.12.13 | 10,000 |
| Petty cash on 31.12.13 | 100 |



PART - III

Answer any three questions. Each carries 10 marks.

3x10=30

19. From the following information prepare departmental trading and P & L A/c for the year ending 31.12.2013.

Opening stock	Dept x	₹ 12,000
Opening stock	Dept y	₹ 7,000
Purchases	Dept x	₹ 62,000
Purchases	Dept y	₹ 31,000
Sales	Dept x	₹ 94,000
Sales	Dept y	₹ 63,000
Wages	Dept x	₹ 7000
Wages	Dept y	₹ 14,000
Purchases Return	Dept x	₹ 2000
Purchases Return	Dept y	₹ 1000
Sales Return	Dept x	₹ 4000
Sales Return	Dept y	₹ 3000
Carriage Inward		₹ 4500
Discount earned		₹ 1200
Salaries		₹ 5000
Rent		₹ 1200
Commission on Sales		₹ 5000
General Expenses		₹ 6000
Discount allowed		₹ 2000

The following additional information is also available.

- (i) Salaries to be allocated equally between the departments x and y.
- (ii) The departments x and y have occupied space in the ratio of 3 : 1.
- (iii) The closing stock of dept x was ₹ 10,000 and of dept y was ₹ 2500.



20. From the following information prepare branch account for the year ending 31.12.2013 in the books of HO.

Stock on 1.1.2013 (at IP)		₹ 12,000
Stock on 31.12.2013 (at IP)		₹ 18,000
Debtors on 1.1.2013		₹ 5000
Debtors on 31.12.2013		₹ 6000
Cash sales remitted to HO		₹ 21,500
Cash collected from debtors and remitted to HO		₹ 40,000
Goods sent to branch (at IP)		₹ 60,000
Expenses paid by HO for		
Salary	₹ 9000	
Rent	₹ 2300	₹ 11,300
Goods returned to HO (at IP)		₹ 2,400
Petty cash on 1-1-2013		₹ 300
Petty cash on 31-12-2013		₹ 100

The goods are invoiced by the head office at 20% above cost.

21. The Coal Company leased a mine on a royalty of 50 paise per tonne of coal raised with a minimum rent of ₹ 1,000. The right of recoupment of short workings was out of royalties during the first three years. The quantities raised were :

First year	-	800 tonnes
Second year	-	1000 tonnes
Third year	-	6000 tonnes
Fourth year	-	8000 tonnes

Prepare necessary ledger A/c in the books of Coal Co.

22. Distinguish between Hire purchase and instalment system.
23. Distinguish between capital expenditure and revenue expenditure.



PART-IV
(Compulsory)

24. The following is the receipt and payment A/c of Mangalore Club for the year ended 31-12-2001. 1x10=10

Receipts	₹	Payments	₹
To balance b/d	319	By Rent and Rates	168
To Subscription	1600	By Wages	245
To Donations	420	By Lighting charges	72
To Life Members Fees	250	By Lecture Exp.	435
To Interest	26	By Book	213
To Proceeds from lecture	42	By Office Exp.	450
		By F.D	800
		By Cash at Bank	254
		By Cash in hand	20
	<u>2657</u>		<u>2657</u>

At the beginning of the year. The Club possessed books, worth ₹ 2,000 and furniture worth ₹ 850. Subscription in arrears at the beginning of the year amounted ₹ 35 and at the end of the year ₹ 45. Rent and rates outstanding at the beginning of the year amounted to ₹ 60 and at the end of the year ₹ 50.

Prepare income and expenditure A/c of the club for the year 31-12-2001 and its balance sheet on that date. After writing off ₹ 150 of books and ₹ 50 of furniture.

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